

The Home of Mozzarella



### Who we are

#### **Our Story**

Formerly Glanbia Cheese, Leprino Foods is the leading mozzarella manufacturer in Europe, providing customised cheese making solutions to customers in over 30 countries around the world. We are wholly owned by Leprino Foods Company of Denver - Colarado, meaning we are part of the largest mozzarella manufacturing business in the world, with expertise in mozzarella like no other.

Leprino Foods Company is a global cheese and dairy ingredients company, based in the US, Leprino Foods export to over 80 countries. A leader in food technology with over 50 production patents, Leprino is the exclusive supplier of mozzarella to many of the top pizza chains in the US and around the world.

At **Leprino Foods**, we have developed an innovative cheese manufacturing process focused on consumer needs. We understand food and nutrition and how to meet the needs of the world's most successful companies. We have access to a network of experts across our global business to help deliver custom solutions.

#### Where we make our cheese

#### Leprino Foods Ltd

**Leprino Foods** has two state of the art mozzarella manufacturing facilities situated in locations that offer the highest quality milk, the starting point of our impressive mozzarella.

Llangefni, North Wales, is focused on shred and dice solutions for the foodservice sector. It uses over 250 million litres of milk a year, almost 20% of all the Welsh milk output.

Magheralin, Northern Ireland, is our purpose built mozzarella plant, producing a wide array of ribbon (block) recipes.

The factory uses over 350 million litres a year, equivalent to 20% of Northern Ireland's milk output.

#### Leprino Foods EU

**Leprino Foods EU** has a state of the art mozzarella manufacturing facility commissioned in 2021, situated in Portlaoise in the Republic of Ireland, at the heart of the countries grass fed dairy herd.



**Portlaoise** offers the latest technology in producing shred, dice and string mozzarella in a variety of formats. The site has capacity to manufacture 45,000 tonnes of mozzarella, whilst using the equivalent of over 360 million litres of milk per year.



## **We are Committed to our Customers**



#### We achieve the highest standards of excellence in everything we do...

When it comes to our cheese manufacturing, quality and safety are of paramount importance.

Our customers depend on us to achieve the highest standards of excellence in everything we do and in the cheeses we deliver.

Our facilities are designed and maintained with the utmost care to produce only the highest quality mozzarella, pizza cheese and dairy ingredients for our customers.

We use state-of-the-art quality assurance technology. Each step of the manufacturing process is closely monitored to ensure every aspect of the cheese meets our customers' specifications from chemical composition through to physical dimensions and exacting cook characteristics.

#### **Global scale**

Take advantage of our size and global capabilities as we manufacture and supply mozzarella internationally across the world.



## Problem solvers

what your consumers need. As a major part of that service, our thorough qualitative and quantitative testing methods help us to come up with the kind of food and menu suggestions that will appeal to the consumer market you are targeting.

We take the time to understand



#### **Technology**

Our cheese manufacturing facilities are amongst the most modern and

technologically advanced plants in the world, while our patented cheese manufacturing technology allows us to continuously improve the consumer eating experience.

By enhancing the texture, nutritional value, melt and flavour of our mozzarella and pizza cheese, we can provide custom solutions for all our customers.

We can design be spoke product recipes to deliver individual customer performance requirements.



## **Customer collaboration**

Our customers are our first priority. We will work closely with our customers at every stage – from new product development to accommodating delivery solutions. Our customers trust us to deliver the highest quality products possible.



# **Supply solutions**

In addition to our UK supply solutions, almost everything manufactured at our Portlaoise site is shipped as a finished product to our storage facility in Belgium. This meets the demands of our customer portfolio across Europe. Holding product in mainland Europe ensures that customer fluctuations and peaks in demand can be reacted to quickly.



## **Our Products**

Our mozzarella is used by many of the leading pizza and pasta chains, foodservice operators, industrial food manufacturers, wholesalers and retailers across the globe.

The consistent quality, flavour, melt and stretch of our cheese takes dishes from ordinary to extraordinary.







#### **Applications**

- Pizzas
- Pasta
- Frozen foods
- Snacks
- Healthy alternatives

#### **Types**

- Mozzarella
- Reduced-fat mozzarella
- Pizza cheese
- Blends, e.g. mozzarella and cheddar

#### **Formats**

- Chilled
- IQF individually quick frozen
- Block cheese (ribbon)
- String cheese
- Shredded / diced cheese



## **Our NPD Capabilities**

#### **Knowledge**

#### Understanding consumer needs

We seek a thorough understanding of your consumer and competitive environment by exploring a wide range of information to gain relevant insights. Then we translate those insights into innovative menu, product and strategic business ideas.

#### Ideation

#### We develop solutions for your business

Aligning our deep understanding of your business needs with our rich consumer insight, we develop solutions for your business. Our arsenal involves NPD, culinary inspiration, market research and incentive programmes.

#### **Sample**

#### Making ideas a reality

Throughout the process, we will create products and samples to support your operational needs.

#### Show

#### Hearing the consumers voice

Your business needs to best meet consumer needs. We will speak to consumers to help tailor the offer and improve consumer alignment and acceptance.

#### **Explain**

#### Collaborative working and two-way communication

Working collaboratively, we will ensure that we meet your business needs. We will work with you to explain the choices and why this will work for your business.

#### **Deliver**

#### On time optimised launch

Perfect and deliver a final product solution.

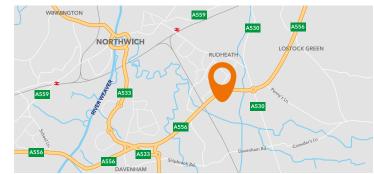
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Knowledge	Ideation	Sample	Show	Explain	Deliver
Gathering knowledge to ensure we have the most up to date information on trends and a constant NPD pipeline	The creative process of generating, developing and agreeing new concepts for each customer	Bringing to life the concepts created from ideation	Show and analyse the concepts with targeted consumers via the consumer panel process	Present concept ideas to customers and agree any amends	Follow up post

# Our innovation Drocess Starts with a brief & ends co-developed Solution



#### **Leprino Foods Ltd**

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#### **Leprino Foods Ltd**

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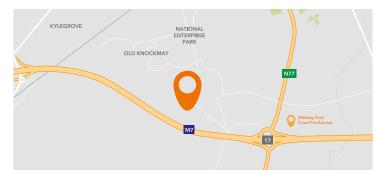
#### **Leprino Foods Ltd**

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# **Shred & Dice Specialists**

# **Llangefni - North Wales**

- Over 800,000 litres every day, c20% of all Welsh milk.
- IQF or chilled shred and dice for the foodservice industry.
- High degree of tailoring possibilities including blends, flavours, colours, shred types and constituents. Designed to match every oven type, budget and performance target.



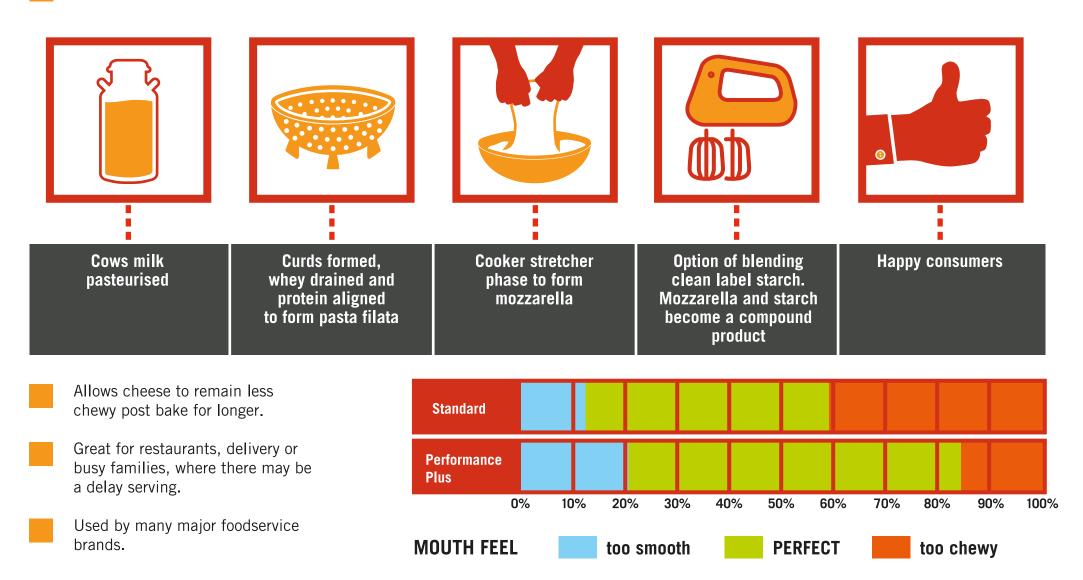






# **Performance Plus Mozzarella - Softer for Longer**

No other European manufacturer has access to our proprietary technology.





# **Why IQF? (Individually Quick Frozen)**









#### **Precision**

Complete control
over how much
you use means
less waste
and better cost
control

# Simplicity and Ease

Individual pieces
do not stick
together, meaning
handling and
defrosting is
quicker and easier

# Locked in Perfection

Cheese designed to be perfect once defrosted. Removes the complication of under-ripe or over-ripe cheese

# Better Stock Control

Longer shelf
life means
easier stock
management
and better product
consistency



# How we can Help

#### **BLENDS**

Option of adding other cheese at low levels to either allow a product claim or to achieve a flavour profile.

#### FLAVOURS & COLOURS

Add bespoke
flavouring to give your
signature taste profile.
Example flavours include
cheese, spices, sweet or
savoury. This also allows
colour to be added.

# SOFTER FOR LONGER

Once the mozzarella is made, starch is blended in to form the compound product, resulting in mozzarella with added starch.





#### CUTS AND SHREDS

Based upon your cheese application requirements, your consumers visual expectations and the temperature regime, we will suggest the optimal shred.

# GREATER FLEXIBILITY

Using IQF can help meet MOQ requirements.





# **Dice Solutions — Meeting Your Consumer Needs**



	Small Dice	Medium Dice	Shrop	Large Dice
Typical dimensions	3 x 3 x 3mm	5 x 5 x 3mm 6 x 6 x 6mm	10 x 10 x 4mm	10 x 10 x 10mm 15 x 12 x 10mm
IQF option	Yes	Yes	No	No
Chilled option	Yes	Yes	Yes	Yes
Benefits	Great cooked stretch. Product dispersal control.		Almost as premium looking as large dice.	Authentic and traditional cheese melt.
Points to remember	When raw looks homemade. Designed for foodservice requirements.		Generally more expensive to manufacture.	





# **Shred Solutions. Meeting Your Consumer Needs**



	Reduced Oval	Wide Oval	Tagliatelle	Julienne
Typical dimensions	3 - 6mm Width	10mm Width	50 x 10 x 2mm	30 x 4 x 3mm
IQF option	No	No	Yes	Yes
Chilled option	Yes	Yes	No	Yes
Benefits	Home grated cheese look.	Home grated cheese look.	Premium look on a raw pizza.	Great cooked stretch. Product dispersal control.
Points to remember	Hard Generally	When raw looks less homemade, designed for mass foodservice requirements.		

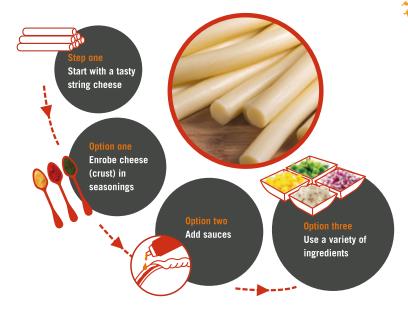




# State of the art Mozzarella Technology

**Portlaoise - Republic of Ireland** 

- World class mozzarella manufacturing facility commissioned in 2021.
- Latest technology in producing shred, dice and string mozzarella in a variety of formats.
- Capacity to manufacture circa 45,000 tonnes of mozzarella, using the equivalent of over 360 million litres of milk per year.
- Situated in Portlaoise, at the heart of the countries grass fed dairy herd.





# **Stuffed Crust — Versatility and Ease** Choose **Prepare** cheese

Take Leprino cheese strings



over tin, lay strings inside the tin lip



Fold over strings, making sure to crimp dough to form seal



Sauce and top as required and bake



Serve to consumer and enjoy the ooze



# **Tailored Mozzarella Recipes to Meet Your Needs**

**Magheralin - Northern Ireland** 

- Over 1 million litres every day, c20% of all Northern Ireland's milk.
- High quality, chilled ribbon (block) for the industrial pizza/shredding industry.
- Variable specifications to accommodate shredding and cook performance requirements.
- Milk sourced from UK herds.









# **Ribbon** — **Designed to Meet Your Shredding Needs**

- Mozzarella designed to meet all your needs.
- Ribbon extrusion for optimal protein alignment to give superior stretch characteristics.
- Supply solutions for most shred types, flavour profiles, industry sectors & budget requirements.
- c7.5 10kg, twin or triple slab layers.





